

FinTech, Payments & Transaction Processing

During industry change, human capital is your strongest asset.

Korn Ferry's FinTech, Payments & Transaction Processing practice focuses on helping firms find, develop, and retain best-in-class talent by utilizing the leading intellectual property in the human capital industry. The challenges of a transforming industry demand nimble, flexible leaders who can lead change, drive innovative solutions, and leverage technology. We offer a full range of solutions designed specifically to address the sector's needs, including executive search, competency-based assessments, interactive leadership development programs, one-on-one coaching, strategic talent design, and succession planning.

Transformation requires agile leaders.

Market disruption by highly innovative start-ups, continued consolidations, and increased regulatory and compliance oversight all influence the types of leaders needed in the sector. The transformation in the industry requires leaders who can create new and different approaches to stay ahead in the market. Today's leaders must be agile, creative, strategic, able to evaluate and deploy people effectively, and able to adapt to rapid change. Selecting and developing the best leaders is an essential part of the business strategy.

Sectors served:

- Payments
- Core Processing/Digital Banking
- Personal Finance and Mobile Banking
- Money Transfer
- Machine Learning/AI
- Alternative Lending
- Blockchain/cryptocurrency

Roles:

- Board of Directors
- CEO
- President/COO
- Sales
- Marketing
- Product
- IT
- Risk
- Financial
- HR

A total approach to talent



Korn Ferry Executive Search helps you attract the best executive talent for moving your company in the right direction.



Korn Ferry Hay Group provides compensation data and rewards strategy, strategic workforce planning, employee engagement and work design consulting services.



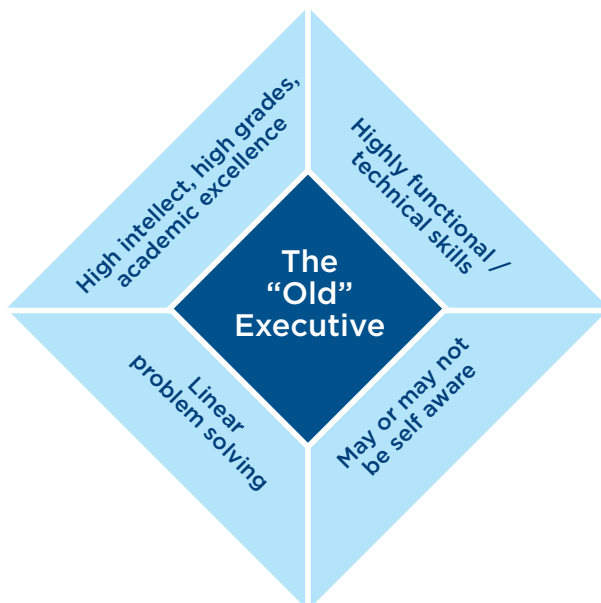
Korn Ferry Futurestep is the leader in professional search / midlevel recruitment, recruitment process outsourcing (RPO), and employer branding services.



Global presence, local expertise.

- We are strategically positioned to meet the C-suite and functional talent needs of the FinTech, Payments and Transaction Processing industry. Our network includes key leaders and innovators in the industry.
- We partner with leading public companies, private-equity and venture-backed organizations ranging in size from start-up to the Fortune 500. Our professionals collaborate as a global team located in financial centers around the world to help firms identify their C-suite and functional leader talent, drive their development, accelerate readiness, and reduce risk during executive transitions.
- We are the only firm that can help you both identify internal and external talent and develop them simultaneously through proven solutions that meet and exceed your expectations.
- As thought leaders in the industry, we take pride in providing counsel on market dynamics, industry trends, and assessment of market talent. We are here to help you leverage talent as a key competitive advantage.

Characteristics of High-Performing Fintech Executives



Our team



Kari Browne
+1 212 984 9445
kari.browne@kornferry.com



Keith Feldman
+1 415 956-1834
keith.feldman@kornferry.com



Helen Griffith
+44 20 7024 9000
helen.griffith@kornferry.com



Fiona Vickers
+44 20 7024 9110
fiona.vickers@kornferry.com



Silke Eisenreich
+49 (6) 9716 70192
silke.eisenreich@kornferry.com



Sigrid Marz
+322 645 2722
sigrid.marz@kornferry.com



Jairo Okret
+55 11 2114 2219
jairo.okret@kornferry.com



Ed Zheng
+86 21 2306 8528
ed.zheng@kornferry.com